



Insurance Broking Services Pvt. Ltd.

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Old Wine in NEW BOTTLE

We are Direct Insurance Broker (Life and General) licensed by Insurance Regulatory and Development Authority (IRDA)

Our total professional experience is of 75 years in hard core insurance business.

With effective & efficient Dedicated team of Professionals



Our Core Competence



Innovative
Solutions

Trained
Work Force

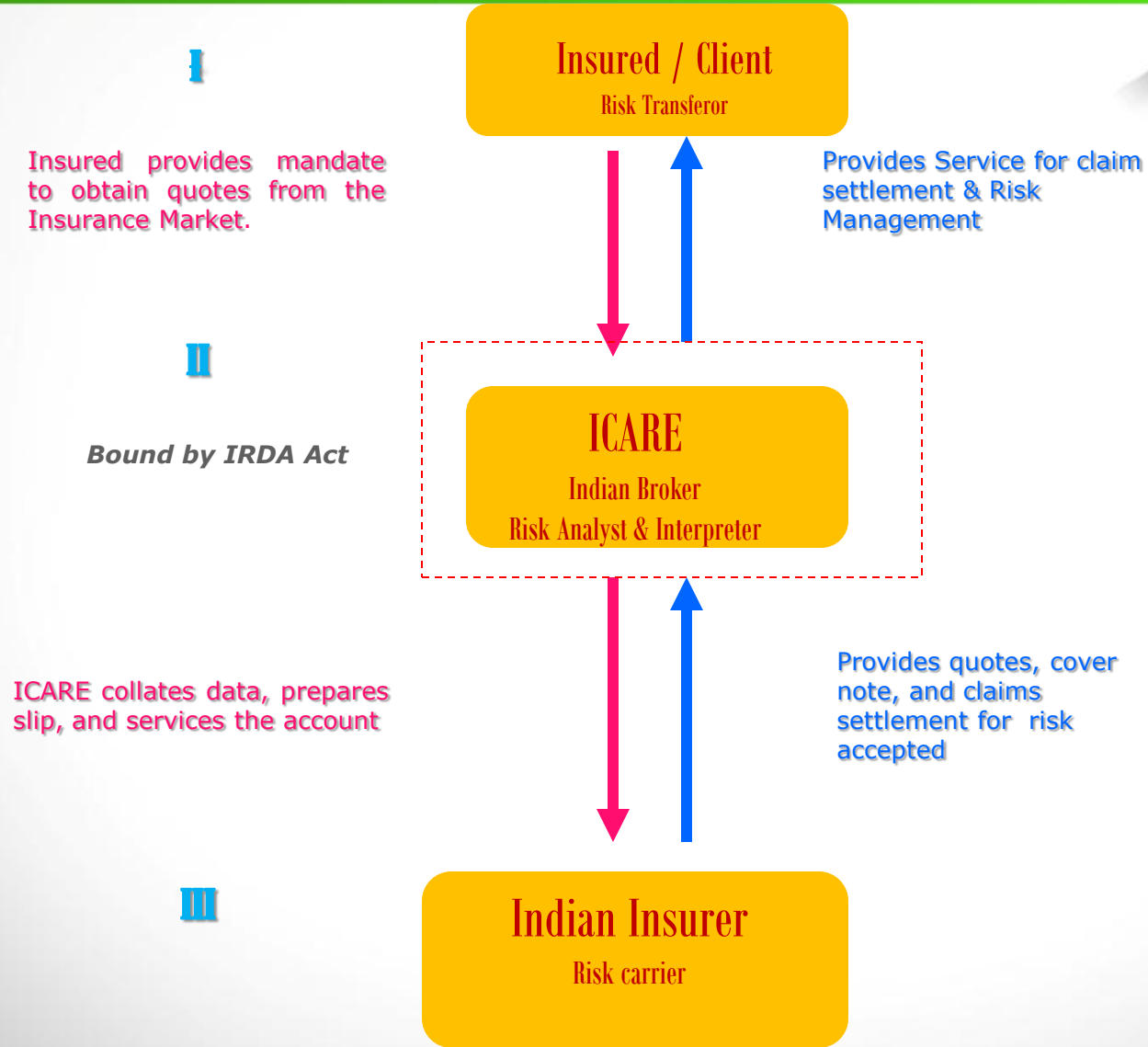
Market
Intelligence

Long Term
Perspective

Claims
Management

Risk
Management

Our Functioning As per the Guidance from IRDA



Insurer
Risk Carrier

Our Valuable Human Assets



Mr.S.K.Rout Director

He is Masters in Commerce, L.L.B & Fellow in Insurance Institute of India(a prestigious insurance knowledge based institute). He has worked as Ex Sr. Manager New India for 20 years . He has Handled insurance program of Dodsal , Hindustan Dorr Oliver, Gharda , Various Stock exchanges. He has 8 years experience in Insurance Broking Industry. He has been instrumental in designing various products while working in PSU. A trusted name in big claims process handling .

Mr.Himanshu Kawley Director & Principal Officer

He is B.Sc., M.A.(Public Admin),DBM. He has 20 years of experience in Insurance industry. He has started his career with Life Insurance Corporation Of India (the largest Life Insurer in India) and then had a varied experience with ING Vysya Life Insurance Company & AMP Sanmar Life Insurance Company as Regional Manager and headed Life & Health Division of two Insurance Broking Companies. He is Expert in in designing Employee Benefit Schemes for the corporate specially for Shipping & Software Industries.

Mr.Norman Barse Head General Insurance

He has 30 years of experience in Insurance industry. He has started his career with New India Assurance Company and worked in various capacities. He has a huge experience in managing small and medium projects.

Our Vision & Mission

- To be sincere, honest and transparent in our attitude, aptitude and application throughout the life.
- Provide best & suitable Insurance Protection to client's risk.
- Know client's Business and risk management philosophy.
- Identify the right solution, the right provider, the right premium, the best terms.
- To have experienced and highly knowledgeable manpower at your service.
- Provide a wide range of strategic and operational risk management.
- Committed to deliver as per Clients expectation.
- Maintain transparency with the Insured and the Insurer.
- Provide best comfort to our clients

Role as an Expert

- ✓ Identification and analysis of specific the concern.
- ✓ Providing accurate & effective solutions
- ✓ Customization of the desired solutions
- ✓ Proper blending of Product
- ✓ Effective pricing and proper positioning of the product
- ✓ Effective support service through qualified people
- ✓ Designing of seamless tailor policy if not readily available to meet the client's requirement.

Duties as a Broker

- Provide competitive rates without compromising on coverage's.
- Advise on fixation of sum insured and coverage's under various policies.
- Designing of seamless tailor policy if not readily available to meet the client's requirement.
- Advising on risk management aspects and inspection of your risk by our competent in- house
- Risk inspection team.
- Committed operation team for scrutinizing & analyzing contracts and policies details for best deal.
- Dedicated Claim team for negotiating , coordinating and educating clients on claim aspects.
- Providing requisite underwriting information as required by an insurer for determining pricing terms and conditions for cover.
- Maintaining records and smooth procedure for clients comfort.
- Updating clients on market trends and ups and downs of Insurance market.

Risk Inspection & Risk Management

- Availability(what u have), Reliability(can depend on them), Maintainability(rectify/ repair them) and Safety.
- Comprehensive solutions to control the various types of risks confronting you.
- Identification of risk & hazard exposure.
- Analyzing the existing risk control methods & evaluate their performance.
- Identifying gaps in risk control measures and recommending on risk attenuation methods.
- Suggest necessary risk control measures that determine premium rates.
- Determining your potential loss exposures.
- Better ways to be the best.

Indian Insurers we work with

General Insurance

- BAJAJ ALLIANZ GENERAL INSURANCE CO. LTD.
- CHOLAMANDALAM MS GENERAL INSURANCE CO. LTD.
- HDFC ERGO GENERAL INSURANCE CO. LTD.
- IFFCO-TOKIO GENERAL INSURANCE CO. LTD.
- ICICI-LOMBARD GENERAL INSURANCE CO. LTD.
- NATIONAL INSURANCE CO. LTD.
- THE NEW INDIA ASSURANCE CO.LTD.
- ORIENTAL INSURANCE CO. LTD.
- RELIANCE GENERAL INSURANCE CO. LTD
- ROYAL SUNDARAM ALLIANCE INSURANCE CO. LTD.
- TATA AIG GENERAL INSURANCE CO. LTD.
- UNITED INDIA GENERAL INSURANCE CO.LTD.
- STAR HEALTH & ALLIED INSURANCE CO. LTD.
- FUTURE GENERALI INDIA INSURANCE CO.LTD.
- BHARTI AXA GENERAL INSURANCE CO. LTD.
- SBI GENERAL INSURANCE CO. LTD.
- APOLLO MUNICH GENERAL INSURANCE CO. LTD.
- L & T GENERAL INSURANCE CO. LTD.
- RAHEJA QBE GENERAL INSURANCE CO. LTD.
- E.C.G.C
- AGRICULTURE INSURANCE CO. OF INDIA LTD
- UNIVERSAL SOMPO GENERAL INSURANCE CO. LTD.
- SHRIRAM GENERAL INSURANCE CO. LTD.
- MAX BUPA HEALTH INSURANCE CO. LTD.
- RELIGARE HELATH INSURANCE CO. LTD.
- MAGMA HDI GENERAL INSURANCE CO. LTD.
- LIBERTY VIDEOCON GENERAL INSURANCE CO. LTD.

Life Insurance

- BAJAJ ALLIANZ LIFE INSURANCE CO. LTD.
- RELIANCE LIFE INSURANCE CO. LTD.
- AVIVA LIFE INSURANCE CO. LTD.
- BIRLA SUM LIFE INSURANCE CO. LTD.
- HDFC STANDARD LIFE INSURANCE CO. LTD.
- ICICI PRUDENTIAL LIFE INSURANCE CO. LTD.
- KOTAK MAHINDRA LIFE INSURANCE CO.LTD.
- LIFE INSURANCE CORPORATION OF INDIA.
- MAX NEWYORK LIFE INSURANCE CO. LTD.
- METLIFE INDIA INSURANCE CO. LTD.
- SBI LIFE INSURANCE CO. LTD.
- TATA AIA LIFE INSURANCE CO. LTD.
- BHARTI AXA LIFE INSURANCE CO. LTD.
- SAHARA INDIA LIFE INSURANCE CO. LTD.
- SHRIRAM LIFE INSURANCE CO. LTD.
- ING VYSYA LIFE INSURANCE CO. LTD.
- FUTURE GENERALI INDIA LIFE INSURANCE CO. LTD.
- IDBI FEDERAL LIFE INSURANCE CO. LTD.
- CANARA HSBC ORIENTAL BANK OF COMMERCE LIFE INSURANCE
- AEGON RELIGARE LIFE INSURANCE CO. LTD.
- DLF PRAMERICA LIFE INSURANCE CO. LTD.
- STAR UNION DAI-ICHI LIFE
- EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Our expertise involvement in their portfolio in past years

□ Port & Multi Modal Transport

- Sesa Goa
- Saurashtra Container & Group
- Dempo Group
- VCTPL
- Gateway Terminals India Ltd.

□ Entertainment & Retail outlets

- Crossword Book Stores
- Shringar Cinemas Ltd.
- Shopper's Stop / C.L.Raheja Group
- SPINACH
- Adlabs Cinemas Ltd.
- Pantomoon Group
- Pan Card Club

□ Exchanges

- NSE Brokers
- BSE Brokers
- NBHC, and NCDEX

□ Drugs & Chemicals

- Gujarat Insecticides Ltd.
- Bharat Serum & Vaccines Ltd.
- Gharda Chemicals Ltd.

□ Others & Many More

- Rustomjee Builders
- Cox & Kings Ltd
- Seven Hills Hospital
- Kotak Securities Ltd.
- Motilal Oswal Securities Ltd.
- Brinks Arya (India) Pvt Ltd.
- Powerica Ltd.
- Indian Express Newspaper Ltd.
- Ridh Graviss Food products Pvt. Ltd.
- Bhilosa Tex-N-Twist Pvt. Ltd.
- Biostadt India Ltd.

In Employee Benefit Schemes

- MOL MANNING SERVICES S A PANAMA
- JW MARRIOTT GROUP
- B.S.SHIP MANAGEMENT
- SEEARLAND MANAGEMENT
- V-SHIPS INDIA
- SABA SOFTWARES
- MMS INDIA
- COX AND KINGS LTD
- GHARDA CHEMICALS LTD
- RUSTOMJEE GROUP
- GATEWAY TERMINALS INDIA LTD
- PANAROMIC GROUP

AND MANY MORE.....

Future network

At present we are operating from MUMBAI & have planned to have presence in

- » Mumbai Sub Urban area
 - » PUNE
 - » Chennai
 - » Gouhati
 - » Bhubaneswar
 - » Nagpur
- And many more

**Lot many more will unfold
during personal interaction**

.....We, look forward
to get an opportunity
to evaluate your concerns



Thank You